



## Commercial Real Estate

# National Footprint

The real estate industry is highly sensitive to world events, economic boom-and-bust cycles, and ever-changing regulatory regimes. At the same time, technology and innovation are creating unprecedented opportunities for this sector. Kilpatrick Townsend's nationally recognized team of seasoned real estate attorneys have helped real estate companies, corporate clients, and financial institutions achieve their business goals no matter how turbulent current market conditions are or how complex the regulatory obstacles may be.

### Reach

#### Wide Angle

We represent the full spectrum of entities with interests in commercial real estate, including owners, developers, investors, lenders, servicers, landlords, tenants, end-users, fund sponsors, and governmental agencies. We advise clients on transactions in all 50 states and in all industry sectors, including office, retail, hospitality, multifamily, mixed-use, healthcare, life sciences, and industrial.

Over the course of four decades, our attorneys - among whom are members of the American College of Real Estate Lawyers and the American College of Mortgage Attorneys - have built a national reputation as the go-to advisors to industry leaders on all aspects of large, multifaceted real estate transactions. From structuring complex financing arrangements to meeting environmental regulations to resolving thorny lease disputes, we find the most appropriate and practical solutions for our clients' needs.

### Approach

#### Full Context

Our clients benefit from the wide range of our real estate experience. Since we work with the full spectrum of parties in the commercial real estate industry, we bring a holistic perspective to every engagement, which enables us to foresee and overcome many obstacles in our clients' paths. We couple our diverse skillsets and experience with our unwavering attention to our clients' business objectives to successfully and efficiently handle the multitude of issues that arise in complex real estate matters.

## Primary Contacts

---



**B. Ford Robertson**

Partner

Raleigh, NC

t 919.420.1772

frobertson@kilpatricktownsend.com



**Eric J. Berardi**

Partner

Atlanta, GA

t 404.815.6640

eberardi@kilpatricktownsend.com