

## Mark J. Riedy

### Partner

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### Services

Business & Finance  
Corporate Governance  
Emerging Companies  
Environment & Product Regulation

### Industries

Energy  
Energy Investment  
Energy Procurement  
Oil & Gas  
Project Development & Finance

Mark Riedy primarily focuses his practice on U.S. and international project development and finance and private placement representation of renewable and conventional energy, clean technology, environmental and infrastructure clients. His clients principally represent developers, lenders, EPCs, O&Ms, equipment providers, private equity, venture capital and infrastructure funds.

In his more than 43 years of practice, Mark has represented clients in domestic and international matters, including energy and infrastructure, project development and debt and equity financing contracts, mergers and acquisitions, technology outsourcing, investment fund structuring and related investments therefrom, venture capital and private equity structuring and related contracts, and compliance with regulatory and legislative issues. He also has represented clients in international disputes before U.S. and foreign agencies, dealing with matters such as anti-dumping, export controls, sanctions, and anti-bribery. Mark has counseled renewable and conventional energy clients doing business in more than 50 countries.

Prior to joining the firm, Mark was an attorney in the Washington, D.C. office of an international law firm, where he co-led its Energy and Infrastructure Project Finance Practice and chaired its Asia Practice.

### Recognitions & Awards

General Counsel, Global Solar Council (since 2017)

Advisory Board, Consortium for Advanced Bioeconomy Leadership Education (CABLE) (since 2017), Renewable Natural Gas Coalition (since 2019), and Energy Storage Association (since 2021)

General Counsel, National Tribal Energy Association (since 2017) and Alternative Fuels & Chemicals Coalition (since 2019).

Member of Finance Committees of Solar Energy Industries Association, Smart Energy Producers Association, Energy Storage Association, New York Battery & Energy Storage Technology Consortium, and Renewable



Natural Gas Coalition (since 2016).

Named One Of The Top 100 Bioenergy Leaders Worldwide – BiofuelsDigest – 2011-2012 (#67), 2012-2013 (#50), 2013-2014 (#56), 2014-2015 (#49) and 2015-2021 (#42).

Recipient of the 2018 Commercial Aviation Alternative Fuels Initiative (CAAFI) International Project Finance Award for Successful SAF Financings

AV® Preeminent™ rated by Martindale-Hubbell for the last 28 Years

Named One Of Washington, DC & Baltimore's Top Rated Lawyers For Business & Commercial By Legal Leaders since 2012

Vice Chairman For Project Finance, American Bar Association, Section For Energy & Natural Resources since 2010

Kilpatrick Townsend Ranked #1 Worldwide For Infrastructure Construction and #1 in U.S. for Intellectual Property – Chambers since 2011.

## **Experience**

Representing a U.S. company in the project financing of a \$7.7 billion natural gas-to-clean jet fuel project with related solar power, pipelines, water desalinization and other infrastructure in the Southwest U.S. As part of this representation, the largest volumetric and longest term biojet offtake agreement has been executed, with three similar agreements in negotiation and drafting.

Advised Green Cloud Data Parks Co., a Nevada corporation, for the purchase of land and hydroelectric power from Trinity Public Utilities Company, a California municipal utility district, pursuant to a \$31 million Power Purchase Option Contract. The agreement will allow our client to develop a data center on the purchased land and power it with the clean, renewable power acquired pursuant to a power purchase agreement.

Representing a U.S. project developer in a \$30-million project to build and operate a torrefaction facility using sugarcane bagasse as feedstock in Louisiana.

Representing a biogas developer in the project financing of three BioCNG projects in Colorado at \$3-5M each using USDA guarantees.

Representing renewable chemical manufacturer in the project financing of a \$65 million blue food dye bioproduct facility using a USDA loan guarantee in Florida.

Representing a U.S. biochemical company in a \$25 million Series C round and \$5 million bridge loan.

Representing a U.S. energy company in the development and structuring of a \$25 million solar power storage

investment fund.

Representing a U.S. geothermal developer in the project financing of a series of geothermal power projects in Kenya, Africa.

Representing a U.S. biomass pellet company in the closing of a \$2 million Convertible Note.

Represented 12 out of 12 U.S. and foreign energy company clients to the exclusion of all FY2010 and FY2011 applicants in reaching the finals and then 10 of those finalists, to date, to become awardees of USDA conditional loan guarantees for U.S.-based integrated advanced biofuel and biochemical refineries, including biopower plants. Of these awards, three are financially closed using first-ever credit enhanced project bonds and seven are in closing mode as part of a series of project financings.

Representing a U.S. company in commercializing a new algae-to-biofuel technology.

Represented a public U.S. biopower company in the acquisition of 1.5 MW and 18 MW biomass-to-power facilities in India.

Representing a U.S. oil refinery technology company in a \$10 million Series A equity round.

Representing a solar business in the development and project financing of several solar power projects throughout Appalachia using USDA loan guarantees.

Represented a U.S. oil trading company in the manufacture of 5,125 solar-powered water purification units for installation in India, Greece, and various countries in Africa and Latin America.

Advising a U.S. energy developer in a joint venture with a global upstream company to develop projects in North and South America for natural gas storage and liquefaction projects.

Advising developer in all aspects of project development and finance for \$160M innovative municipal solid waste-to-advanced bio-oil facility in Georgia.

Representing a U.S. advanced biofuel client in the qualification of new fuel and feedstock pathways for biofuel and biodiesel at the U.S. EPA.

Representing a U.S. biopower developer in a \$1.5 million Series A equity funding and \$750,000 bridge loan.

Represented a global biotech ethanol company in the closing of a 26 MW biopower project financing in Kansas as part of a cellulosic biorefinery financed using a DOE loan guarantee.



Represented three U.S. construction companies in the awards of infrastructure construction contracts in Iraq.

Represented five client awardees out of 19 awards at the U.S. DOE for the integrated biorefinery grants.

Representing an international Independent Power Producer (IPP) with a 5.2 MW biopower project financing in North Carolina and a 3.2 MW biopower project financing in Rhode Island.

Representing a biogas developer in the project financing of two \$30M biomass-to-power projects in North Carolina and Rhode Island.

Representing a biofuels manufacturer in the project financing of a \$150M sugarcane-to-fuel ethanol facility in Puerto Rico.

Representing Mexican biojet developer in the project financing of a \$160M biojet manufacturing facility in New York.

Representing a U.S. energy storage solutions developer and manufacturer with 10 behind-the-meter energy storage project financings in California as part of a Facility Plan funding program under the DOE Loan Guarantee Program.

Representing manufacturer in the development and finance of heavy crude oil upgrades unit Tallinn, Estonia.

Representing advanced biofuels developer in \$250 million project financing using USDA loan guarantee in North Carolina.

Advising a U.S. advanced biofuel company in the project financing of a woody and grass biomass-to-ethanol project that includes financing by the USDA.

Representing a U.S. geothermal corporation in the development and project finance of geothermal power projects in Kenya, the U.S. Virgin Islands, Dominican Republic, Chile, Texas and California.

Project Development and Finance using USDA rural utility service loans for 120MW of solar power units in Puerto Rico.

Represented an energy storage technology company in Texas in a Series A private placement.

Represented a major U.S. agricultural processing company in multiple transactions involving the purchase, dehydration, and sale of fuel ethanol between Latin America and the United States.

Represented a U.S. energy company in securing a DARPA R&D grant for a new alcohol-to-jet certification.



Representing a solar power construction company in the project financing of three 2MW to 5MW solar power facilities in Maryland.

Representing a renewable fuel developer in the project financing of multiple sugarcane-to-methanol facilities in Brazil and Australia at \$110M each.

Representing renewable diesel manufacturer in the project financing of a \$150M renewable diesel manufacturing facility in California.

Representing a solar-powered water treatment technology company in California in a Series A private placement.

Closed a \$12.5 million Series B round for a biofertilizer and renewable hydrogen technology client in Colorado.

Closed a \$390 million first commercial project financing for a biojet manufacturing facility using a technology insurance wrap over tax exempt municipal bonds for a developer in Oregon.

Represented MLMC, a U.S. manufacturer of clean feedstock cubes for use in the cement and electricity industries, in its \$14.75 million project financing of sustainable feedstock cubes manufacturing facility in Plant City, Florida with sales to a major U.S. manufacturer of cement products, using a commercial loan from Byline Bank guaranteed by the USDA in its Business & Industry (B&I) Loan Guarantee Program.

Represented Northwest Advanced Bio-Fuels, LLC in the negotiation of an offtake agreement with Delta Air Lines, Inc. for a \$1.2 billion waste wood-to-sustainable aviation fuel facility near Seattle, Washington.

## **Education**

Georgetown University Law Center J.D. (1978)

University of Michigan B.A. (1975) *summa cum laude*, *Phi Beta Kappa*, *Phi Eta Sigma*

## **Admissions**

District of Columbia

## **Court Admissions**

District of Columbia Court of Appeals

U.S. Court of Appeals

U.S. Court of Appeals for the District of Columbia Circuit

U.S. Court of Appeals for the Federal Circuit

U.S. Court of Federal Claims



U.S. Court of International Trade

U.S. District Court for the District of Columbia

U.S. Tax Court

### **Clerkships**

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### **Professional & Community Activities**

American Council On Renewable Energy (ACORE), Founder and General Counsel

American Bar Association, Clean Energy Finance Committee, Administrative Law Section, Co-Chair

American Bar Association, Energy, Environment and Natural Resources Section, Project Finance Committee, Vice-Chair

Alternative Fuels & Chemicals Coalition, General Counsel

Canadian Standards for Biomass Supply Chain Risk, Ratings Review Committee

Clean Fuels Development Coalition, Founder and General Counsel

Consortium for Advanced Bioeconomy Leadership Education (CABLE), Advisory Board

Energy Storage Association, Finance Committee

Global Solar Council, General Counsel

National Tribal Energy Association, General Counsel

New York Battery and Energy Storage Technology Consortium, Finance Committee

Renewable Natural Gas Coalition, Finance Committee

Smart Energy Producers Association, Finance Committee

Solar Energy Industries Association, Finance Committee

U.S.-India Business Council, Board Member Emeritus and General Counsel

U.S.-Pakistan Business Council, General Counsel

### **Insights**

#### [Alert](#)

The DOE, LPO, and Inflation Reduction Act Incentivize Significant Tribal Energy Development  
November 18, 2022



### Alert

DOE Solicits Concept Papers for the \$7 billion Regional Clean Hydrogen Hubs (H2Hubs) Program

October 25, 2022

### Alert

\$10.5 Billion in Grant Funding for the Department of Energy Grid Resilience and Innovation Partnerships Program

October 3, 2022

### News Releases

Kilpatrick Townsend Earns Top Recognitions in 2023 Edition of The Best Lawyers in America®

August 18, 2022

### Publication

Inflation Reduction Act Loan Funds Will Aid Energy Innovation

August 15, 2022